New Accounts Talks

Produced and Written by: Gettechnical Inc.

New Accounts Talks is a series of conversations about banking topics for the New Accounts area. This series purpose is to create unique short educational programs for both professional development and increasing technical expertise of our frontline staff. It is a more casual approach to learning fundamentals about account ownership, tax reporting, signature cards, documentation, cash, holds, regulations and other important topics. Designed for weekly or monthly meetings, orientation or ongoing development of your new accounts and branch staff, these Talks are a new approach which will complement and enhance your already developed new account training programs. Some Talks will fulfill annual training requirements such as BSA, and Regulation CC on Holds.

Included:

20 Programs under 15 minutes

Each with a quiz

New Account Handbook for the more formal training at your institution

Certificate of Completion

Sign In Sheet

Target Audience:

New Accounts, Personal Bankers, Financial Service Representatives, Loan Assistants, Tellers, Branch Managers and Compliance

Topics:

1. **Be Your Professional Best!**
2. **BSA—Customer Identification Programs and Customer Due Diligence**
3. **New Account Interview—The Script**
4. **W-9s and Account Set Up for Interest Reporting**
5. **Opening Accounts for Nonresident Aliens & the W-8BEN**
6. **Opening Consumer Accounts**
7. **Opening Minor Accounts**
8. **Opening Court-Ordered Accounts—Estates, Guardianships and Conservatorships**
9. **Opening Social Security Rep Payees and VA Fiduciaries Accounts**

10. **Opening Sole Proprietor Accounts**
11. **Opening For Profit and Not for Profit Corporation Accounts**
12. **Opening Nonprofit Organization Accounts**
13. **Opening Accounts for Formal Trust Accounts**
14. **Opening Accounts for High-Risk customers**
15. **New Account Disclosures—Deposit Disclosures**
16. **Placing a New Account Hold**
17. **Handling Deceased Accounts**
18. **FDIC and NCUA Deposit Insurance**
19. **IRA Fundamentals**
20. **HSA Fundamentals**

Bundle the talks series for a discount!